On March 23, 2010, President Obama signed the Federal Health Care Reform Act into law. As the law is implemented over the next four years, millions of people will have access to health insurance and health care for the first time. This is a major step forward in making healthcare a right for all, rather than a privilege for those who can afford it. The Lynn Community Health Center is proud to be part of this larger picture.

The Lynn Community Health Center was founded in 1971 to provide accessible, affordable, high-quality access to healthcare for everyone, regardless of ability to pay. Today, as we enter our 40th year of service, we are the third largest health center in the state of Massachusetts, and the largest primary care provider in Lynn. Over 33,000 individuals—more than one in three Lynn residents, and 45% of Lynn children—rely on the Lynn Community Health Center for their care.

The Massachusetts health reform law, enacted in 2006, relied on the state’s network of community health centers to provide care for those newly insured as a result of the mandate that all individuals have health insurance. The Lynn Community Health Center has seen a steady increase in our patient population since that time. In the past two years alone we have seen an average of 400 new patients each month.

Nationally, The U.S. health care system is projected to save up to $122 billion in total health care costs between 2011 and 2015 with the expansion of Community Health Centers under health reform. Studies have shown that medical expenses for patients seen at community health centers are 24% lower compared to patients seen elsewhere.

Here in Lynn, we remain committed to serving all who come through our doors, and are excited to be expanding our facility to meet our community’s needs. Construction of our new building on Union Street is fully underway, and the first phase of construction is expected to be completed in July 2011. It will feature a new, expanded walk-in clinic, more primary care and behavioral health capacity, and centralized registration. Phase two will complete the second floor of the new building to further expand primary care and significantly expand dental services. Healthy people make healthy communities, and we are proud to be a part of the healthcare solution in our city.

**Health Center Expansion Project Highlights**

- The Health Center broke ground in June with a ceremony that included Governor Deval Patrick, Mayor Judith Flanagan Kennedy, Congressman John Tierney, and many other elected officials and major stakeholders. Construction began in July 2010 and is well underway (see photos, right). The project is expected to be completed by July 2011.

- We have embarked on a $6 million capital campaign to complete the financing for the project. Partners HealthCare launched our campaign with the announcement of a $3 million lead gift. Other sources of funding include $2.6 million in New Markets Tax Credits through Mass Development and US Bank and $1.3 million in Federal Stimulus Funds.

**BREAKING NEWS**: On October 8, 2010, the Health Center was awarded $6.9 million in federal funding through the Federal Health Care Reform Affordable Care Act. These funds will support the build out of a second floor to further expand primary care, dental, and behavioral health services. When complete, our new facility will enable us to serve more than 7,000 new patients, in addition to the 33,000 who rely on us for their care. See Special Campaign Insert for more.
2009-2010 Board of Directors

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Gary G. Young, PhD, Treasurer

New Members for 2010-2011:

Gardy Jean-Francois  
Diana Moreno

Celebrating Partnership

Partners HealthCare was named one of the region’s top five charitable organizations by the Boston Business Journal for its long-standing partnership, along with North Shore Medical Center, with Lynn Community Health Center. Matthew Fishman, VP of Community Health for Partners HealthCare, and Marilyn Smith, LCHC Board President, accepted the award.

Financial Report Fiscal Year 2010

Revenue

- Net Patient Service Revenue 21,936,964
- Grants and Contracts 9,210,330
- Net assets released from temporary restrictions used in operations 1,476,619
- Other Revenue 150,158

Total Revenue 32,774,071

Expenses

- Salaries and Wages 18,261,786
- Employee Benefits 4,543,977
- Medical Expenses 5,029,032
- Occupancy 1,748,301
- Administrative and General Supplies and Expense 611,027
- Purchased Services 1,002,326
- Transportation 37,574
- Depreciation and Amortization 398,403
- Interest Expense 92,665
- Insurance 160,618
- Provision for Uncollectible Accounts 692,141

Total Expenses 32,577,850

Service Statistics

Total Number of Visits: 186,126
Total Number of Patients:

Ethnicity:
- Hispanic 47%
- White 18%
- Black 11%
- Asian 5%
- Not reported/Unk 18%

Age:
- Birth to age 9 15%
- Ages 10-18 14%
- Ages 19-29 23%
- Ages 30-49 30%
- Ages 50-64 13%
- Over 65 5%

Economic Status (% of poverty level*)
- Below 100% 61%
- 101-150% 15%
- 151-200% 9%
- 200% 9%
- > 200% 5%
- Unk 10%

* a family of 4 living at poverty level earns $22,050 a year or less
Highlights July 2009—June 2010

- The Lynn Community Health Center said goodbye to Dr. Norma Lopez, who served as our Medical Director for nine years. She made tremendous contributions during her time here, including overseeing our transition to electronic medical records. Since May, Dr. Marc Levine has served as our Interim Medical Director. He is doing a wonderful job seeing us through this transition.

- In November we were re-accredited by the Joint Commission through a nationally recognized program that reflects a healthcare organization’s commitment to quality. The health center’s systems and services have shown continuous improvement over the years since our first Joint Commission survey in 2000.

- In May 2010 we opened a new clinic in collaboration with Project COPE and Willow Laboratories, across the street from our main site at 269 Union Street. We now provide a unique coordinated primary care and behavioral health service (including a comprehensive suboxone program) for dually diagnosed patients, in collaboration with Project COPE and Willow Laboratories.

- The Health Center mobilized to tackle an extraordinary flu season last winter. Between November and March, our providers and nurses administered 6,334 seasonal flu vaccines and 8,004 H1N1 vaccines. We collaborated closely with the MA Department of Public Health, the City of Lynn and the Lynn Public Schools in responding pro-actively to this major public health threat.

- We celebrated Black History Month at the Lynn Community Health Center on February 23rd with many members of the community. Speakers included Darrell Murkison, former Lynn Community Health Center Board Member, longtime North Shore NAACP Member, Community Organizer, and Lynn firefighter; Nicole Bluefort, JD, MPH, longtime Lynn resident, Judicial Clerk for the Massachusetts Appeals Court and Litigation Professor for North Shore Community College; and Joyce Prophete, MD, Obstetrician-Gynecologist at Lynn Community Health Center.

Oral Health Hero

Last March, Dr. Herlivi Linares, LCHC Associate Dental Director (right) was honored as an “Oral Health Hero” by the Watch Your Mouth Statewide Campaign to raise awareness for children’s oral health.

Clinical Pharmacy Program Expands

Leslie Vitin, PharmD (center) has joined our clinical staff as part of our Clinical Pharmacy program in collaboration with the Northeastern University School of Pharmacy. She and Kathy Bungay, PharmD, and their students provide consultation to health center primary care and behavioral health providers and patients to ensure the safe and effective use of medications.

Senior Management

Lori Abrams Berry, Executive Director
Mark Alexakos, MD, Director of Behavioral Health
Bob Dempkowski, Deputy Director
Maria Escaler, Director of Practice Management
John Flick, Operations Director
Andrea Gaulzetti, RN, Clinical Services Director
Stephen Hayes, Psy.D., Director of Integrated Care Services
Marc Levine, MD, Interim Medical Director
Kim MacLeod, Fiscal Director

Event Committee

Marilyn Smith, Chair
Chris Allen
Stephanie Connolly, Baby’s 1st Co-Chair
Christine Cowden, Baby’s 1st Co-Chair
Adrienne Kelliher
Mary Manning-Ritter, Health In Bloom Chair
Karen Meyer
Carla Russell Oliver

Oral Health Hero Clinical Pharmacy Program Expands

Leslie Vitin, PharmD (center) has joined our clinical staff as part of our Clinical Pharmacy program in collaboration with the Northeastern University School of Pharmacy. She and Kathy Bungay, PharmD, and their students provide consultation to health center primary care and behavioral health providers and patients to ensure the safe and effective use of medications.

Longtime Baby’s First Christmas co-chairs Christine Cowden and Stephanie Connolly were honored at “Health In Bloom.” Also honored for their longtime commitment were LCHC Co-Founders Bill Mantzoukas and Stephen Hayes. Pictured (left to right) Lori Abrams Berry, Christine Cowden, Kristen Cottle, MD, and Stephanie Connolly.
Private donations are of critical importance to the services we provide and the people we serve. We are grateful to the following individuals, corporations, and foundations who provided unrestricted or program support last year.

$25,000 and up
- DentaQuest Institute
- Susan G. Komen for the Cure Mass Medical Society & Alliance Charitable Foundation

$10,000 to $24,999
- Florian O. Bartlett Trust

$5,000 to $9,999
- City of Lynn Community Development Block Grant
- General Electric Good Neighbor Fund
- William and Cynthia Mantzoukas North Shore Community Health Network
- Project Bread

$1,000 to $4,999
- Matt and Nicole DiVirgilio
- Essex County Community Foundation
- Alex and Krista Finigan
- John MacNair Charitable Trust
- Junior Aid Society
- Terence McGinnis
- Carol and Davis Noble

$999 and under
- Charles and Christine Allen
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- Carole O'Brien
- Nils and Susan Peterson
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- Natasha Sooklin
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- Cindy and Andrew Steger-Wilson
- The Drumlin Group
- Bernard Yadoff
- Gary Young, PhD

**Health In Bloom Sponsors**
This annual event is our largest fundraiser.

**Series Sponsor ($10,000)**
- Partners HealthCare/North Shore Medical Center

**Premier Sponsors ($5,000)**
- Eastern Bank Charitable Foundation
- Neighborhood Health Plan

**Champion Sponsors ($2,500)**
- Anaesthesia Associates of Massachusetts Bond
- Dana Farber Cancer Institute
- The Daily Item
- NextGen Healthcare Information Systems

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- Network Health

**Associate Sponsors ($1,000)**
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- Lori Abrams Berry and Jeffrey Berry
- Elder Service Plan of the North Shore
- Fitzmeyer and Tocci Assoc., Inc.
- The Hayes Family: Peter & Marie Hayes, Beth McKee (Hayes) & Bruce McKee, and Marc & Helen Hayes
- HDR Warner + Associates
- Hirsch Roberts and Weinstein, LLP
- Massachusetts League of Community Health Centers
- Metro Credit Union
- Mary Manning-Ritter and Gary Ritter

**Friends ($500)**
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- Dr. Keith E. Taylor
- Deborah Smith Walsh and John Coleman Walsh

**Program Book ($100)**
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- Frank and Ethel Chiminello Debbie and David Clarke
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- Connie Rudnick Grayson
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