

Qualification brief Phyllis Sagan CRB, CRS, GRI

January 2020

Background:

Phyllis Sagan founded Sagan Realtors in 1983. Since then, she has grown her business from a small group of agents that worked out of her home to a thriving office in Vinnin Square in Swampscott. Sagan Realtors was the largest independent single real estate office on the north shore, consistently setting records for the highest number of sales in town. In April of 2018 she merged her firm and become Sagan Harborside Sotheby's International Realty, giving her company global reach recognition.

Her team of more than 70 Realtors are committed to unsurpassed customer service and have extensive knowledge of the community and the marketplace.

Participating and supporting community organizations is extremely important to Phyllis. She believes in giving back to the community both financially and with her time. For her; "Philanthropy is not an option, it is an imperative." In addition to donating generously of her resources, she frequently donates her office for charitable telethons, food drives, coat drop-offs and "Toys for Tots."

Some Professional Highlights:

- Bachelor of Education – University of Massachusetts
- "Local Leaders Making a Difference" – North shore 100 in 2011
- Past Vice President and Board Member of North Shore Association of Realtors
- Past President of Realty Guild – Best of Massachusetts Independent Brokers
- Bankers and Tradesmen "125 Leaders Making a difference"
- Boston Business Journal "The List" – Top 25 Area's Largest Residential Real Estate Firms
- Lifetime Achievement Award – North Shore Association of Realtors
- Co-Chairperson Lynn Community Health Center Annual Breakfast for many years

Partial list Past/Present Community Involvement:

- Community Hero Award – Jewish Family and Children's Services
- Chairperson of The N.S. Advisory board of Anti-Defamation League
- Past Vice President, Board Member and "Woman of the Year" Aviv Center for Living (Now Chelsea Jewish Living)
- Past Member and recent "Paul Harris Fellow Award Recipient" - Marblehead Rotary
- Supporter of Girls Inc., My Brother's Table, Marblehead Counseling Center and other non-profits
- Board of Overseers – Salem State University 2012-2016
- Co-Chairperson North Shore Cancer Walk 2012 - Sponsor 2013
- Funds Scholarship at both Swampscott and Marblehead High Schools
- EMG Person of Year for Swampscott 2020
- Lappin Foundation "Youth to Israel" 2019